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March 8, 2011

Joan H. Squires, President Omaha Performing Arts 1200 Douglas Street Omaha Nebraska 68102

Hello, Ms. Squires:

Last Thursday night, around 12:00 a.m., by accident I found myself listening to the Jim Bohannon show on KKAR radio, 1290-AM, and I heard a radio spot for the Omaha Performing Arts, specifically "Mamma Mia!"

I was pleased to hear the spot, but disappointed that CTI22 wasn't provided an opportunity to provide even greater "prime time" exposure for the OPA at considerably less cost: spending \$10 to \$30 for each thirty-(30) second audio-only radio spot versus \$100.00 per month for a weekly thirty-(30) minute (audio/video) television program that also enables you to cross-promote and coalesce your marketing and branding campaigns with other local and national print and broadcast media. That's right, an OPA television program could include a cross-promotional message, "For more information on upcoming OPA events tune-in to the Jim Bohannon program 12AM to 4AM on 1290-AM KKAR radio." Do you think NRG Media would frown on the cross-promotion?

Plus, as represented by the TV Guide schedule at left, we could strategically schedule the OPA program as competitive counter-programming (i.e., Wednesdays at 10PM or 10:30 PM), to prompt greater Omaha to regularly search for news and information on the performing arts in Omaha. Again, CTI22 is serious about our objective to dedicate no less than twenty-four (24) hours of our weekly broadcast schedule to promote and showcase performing arts events in metro Omaha – to drive people to your performance venues!

The demo DVDs showed how CTI22 can "showcase" current and upcoming events at OPA! Plus, with your input, we can add commentaries and anecdotal comments from patrons, sponsors, donors, actors, musicians, a video tour of OPA venues, and more! **Won't you help us to help you?**

Have a great day!

Trip Reynolds, General Manager

CTI22 is public-accessible to all of Omaha!

We Broadcast the Community! ™

Community Telecast, Inc, (CTI22), [IRS 501 (c)(3)] has been the only broadcast cable television company in the metro Omaha area and within 18 states to focus on the community. For our general operations we receive NO tax support from the federal government, State of Nebraska, or local government. We are supported only through membership fees and donations.

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As recently reported to the Omaha City Council [http://www.cti22.org/franchise.htm], at any given time CTI22's broadcast audience ranges from 13% to 20% of Cox subscribers!